

Example: Self Study Assignments

Watch:

**Richard Boyatzis, Professor
at CWRU and ESADE:**

[Richard Boyatzis - What is
Effective Leadership](#)

Watch:

**John P. Kotter, Professor
of Leadership at Harvard
Business School:**

[The Key Differences
Between Leading and
Managing](#)

Section 1

The Difference Between Leadership and Management

A

Watch

The Richard Boyatzis video. How do you think your team members think about you? Are you resonant? Why/Why not?

B

Watch

The John Kotter video. What is your biggest takeaway?

C

Review the Following 3 slides

Based on these definitions of leadership and management, how much of your time do you spend Leading versus Managing? Is that the right balance?

On Slide 8. for each of the categories of people (Team members – customers) , write down how you think each would classify you terms of each of the 5 skills (Encouraged – Cared)